



NATIONAL FERTILIZERS LIMITED
(A Government of India Undertaking) [CINL74899DL1974GOI007417]
Corporate Office : A-11, Sector-24, Noida-201 301
Dist. Gautam Budh Nagar (UP) (India)
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NFL/CMO/IM&PO/MOP /2017-18/18W

DATE: 3rd August, 2017

TENDER FOR MURIATE OF POTASH (MOP)

TENDER NO. : IMPMOP201718/18W
PRODUCT : BULK MURIATE OF POTASH (MOP)
QUANTITY & COAST : MOP (0:0:60) 15,000 MT (+/- 10%), WEST COAST

TENDER CLOSING DATE & TIME : 16th August 2017 AT 1400 HRS. IST

TENDER OPENING DATE & TIME : 16th August 2017 AT 1430 HRS. IST

LATEST DATE OF SAILING OF VESSEL EX-LOAD PORT: 15th September, 2017

SEALED TENDER DULY SUPERSCRIBED WITH "TENDER NO. AND DUE DATE" TO BE ADDRESSED TO:

**GENERAL MANAGER (MKTG.)
NATIONAL FERTILIZERS LIMITED,
CORPORATE OFFICE
A-11, SECTOR-24, NOIDA - 201 301
DIST. GAUTAM BUDH NAGAR (UP)
INDIA**

**TEL.: +91-120-2412294, 2412445,
FAX: +91-120-2411397,2411057
E-mail : imports@nfl.co.in**



Notice Inviting Tender (NIT) for MOP

This is a Notice Inviting Tender (NIT) from producers/manufacturers, suppliers/authorized traders for supply of **MURIATE OF POTASH (MOP)** in bulk meeting the specifications as specified hereinafter as per the terms and conditions stated hereinafter:

- 1.00 Tender No** : IMPMOP201718/18W
2.00 Product and Packing : **MURIATE OF POTASH (0:0:60)** - in loose bulk.
3.00 Specifications:
Muriate of Potash (MOP) As per Indian FCO latest amendments
i) Moisture, per cent by weight, Maximum ; 00.50%
ii) Water Soluble Potash Content as K₂O, % by weight, Minimum ; 60.00%
(Potassium Oxide)
iii) Sodium as NaCl, per cent by weight, (on dry basis), maximum : 03.50%
iv) Particle **Size: minimum** 65% of the material shall pass through 1.7 mm IS sieve and be retained on 0.25 mm IS sieve.

Crystalline free flowing **pink colour** of dark shade (at the discretion of NFL) and free from visible contamination or clay and grit.

3.01 In case the cargo is declared as non-standard by Central Fertilizer Quality Control & Training Institute (CFQC&TI), Faridabad (India) or any of its regional labs at discharge port, for deficiency in nutrients, moisture or particle size beyond the limit specified in Fertilizers (Control) Order 1985, of India (FCO) with latest amendments and/ or if the colour of any part of the cargo does not conform to the colours mentioned in the NIT, the cargo will be rejected.

The supplier shall refund the landed cost of cargo found sub-standard (including colour) as well as all the consequential handling and the distribution cost or any loss thereof, immediately on NFL's first demand, with value date being the date of initial payment to the supplier, failing which penalty @18% shall be payable up to the date of actual remittance by the supplier.

- 4.00 Tender Quantity** : **15,000 MT (+/-10%) MOP**
(subject to clause No. : 1.07 of GTC)

- 5.00 Earnest Money Deposit (EMD):** Refer Clause 4.00 of GTC
For Category (i) : Nil
For Category (ii) : US\$ 1.00 PMT or equivalent Indian Rs.
For Category (iii) : US\$ 2.00 PMT or equivalent Indian Rs.

- 6.00 Performance Guarantee Bond (PGB):** Refer Clause 5.00 of GTC
For Category (i) : 1% of contract value.
For Category (ii) : 3% of contract value.
For Category (iii) : 5% of contract value.

7.00 Tender submission, Opening Date & Time:

The Tender document can be downloaded from NFL's website www.nationalfertilizers.com or www.eprocure.gov.in or <https://nfl.etenders.in>. Corrigendum/Addendum, if any, shall be published only on these websites.

(i) Tender Submission : Only through electronic mode for which bidders may log on to website <https://nfl.etenders.in>. For further details, kindly refer to clause No. 2.03 of GTC relating to submission of tender.



- (ii) Technical & Un-priced Commercial Bid : As specified on 1st page of NIT
(iii) Price Bid : To be intimated separately.

8.00 Validity of Offer:

Offer shall be valid for a period of 07 (Seven) from the date of closing of tender, excluding the day of closing of tender and shall not be withdrawn by the party during its validity i.e. by 1800 Hrs IST of 23rd August, 2017.

9.00 Sales Tax Registration: To be provided by bidder in case tenderer is registered in India.

10.00 Discharge port, Parcel Size & Loading/Vessel Sailing Period:

Quantity (MT)	Sailing of Vessel Ex-load port	Discharge Port	*Discharge rate PWWD SHEX EIU
15,000 +/-10%	Latest by 15 th Sept., 2017	Mundra/Kandla/Tuna	10000 MT

- The tolerance in ship load quantity can be +/- 10%.
- *The above discharge rates are applicable per weather working day (PWWD) basis 4 or more available/workable holds/hatches, prorata if less.
- **Beam/ LOA / Draft Restrictions:** As applicable at respective discharge ports.

11.00 Analysis &: Sampling

Samples for determining the quality of cargo at the port of discharge are drawn by the Central Fertilizer Quality Control & Training Institute (CFQC&TI), Faridabad (India) or any of its regional labs at discharge port in India. The quality so determined at discharge port shall be final and binding on the both the parties.

12.00 Weighment:

The Weighment shall be determined by draft survey conducted through an independent surveyor/ inspection agency appointed by NFL at the port of discharge. The material cost shall be based on B/L quantity or draft survey, whichever is less. Quantity declared as damaged cargo shall also be treated as quantity delivered short and shall be treated accordingly. The payment for shortage in quantity including damaged cargo , as revealed by the draft survey at discharge port vis-à-vis the bill of lading quantity, would be recovered including the custom duty, other duties, handling charges and other costs, if any, paid on such quantity. The claim, if any, on the basis of findings at discharge port will be lodged on seller within 120 days from date of completion of discharge of the cargo. The seller shall make good such claim made by buyer directly within 15 days of lodging of claim by buyer, else the buyer shall be entitled to recover such claim by all legal means including invocation of Performance Bank Guarantee.

13.00 Signing of Integrity Pact

Bidder will sign the Integrity Pact as per enclosed annexure-IV which is an integral part of the tender documents, failing which the tenderer/bidder will stand disqualified from the tendering process and the bid of the bidder would be rejected. Details regarding Integrity Pact can be viewed on our website viz. www.nationalfertilizers.com.

The Independent External Monitors (IEMs) for this tender shall be Sh. Pramod Deepak Sudhakar e-mail- sudhakarpd2@gmail.com and Sh. Ajai Kumar, e-mail: ajai.kumar3@gmail.com. Any tender related complaint, for tenders covered under Integrity Pact having value of Rs.1 (one) crore and above, may be addressed to these Independent External Monitors (IEMs).

14.00 The bids are to be submitted through electronic mode for which bidders may log on to website <https://nfl.etenders.in>.

The bid bonds in original and the credit rating, along with bank reference (as required) are required to be submitted physically in sealed envelopes and must reach at the address mentioned on 1st page of NIT before the closing time of receipt of tenders.



Please note that Class II/III Digital Signature Certificate (DSC) is mandatory to participate in e Tendering. Participating bidders have to make sure that they have the valid DSC in their name. If not, participating bidders, can procure same from any of the Registration Authorities approved by CCA (Controller of Certifying Authority). Minimum time to procure DSC is 5 (five) working days. The detailed instructions for e-tendering process is annexed at annexure – VII

15.00 Bidders to Note the following

- a. The price bids shall be evaluated on coast-wise basis and L1 shall be determined accordingly after taking impact of GST where ever payable under reverse charge by NFL on freight quoted by the bidder.
- b. The product must be supplied from a single source (plant). The colour & prill size of the product should be uniform, free flowing and a certificate in this regard from independent inspecting agency, confirming the same, must be sent to NFL.
- c. **Bidder under category-I must have supplied atleast 2,00,000 MT of MOP in India in any of the previous two years i.e. either between period April 2016 to March 2017 or between April 2015 to March 2016. For Bidders under category –II & III, their principal manufacturer must have supplied atleast 2,00,000 MT of MOP in India any of the previous two years i.e. either between period April 2016 to March 2017 or between April 2015 to March 2016. A documentary evidence in support of supply of minimum 2,00,000 MT of MOP must be uploaded on e-tender website which is a prerequisite for consideration of Technical Bid.**
- d. The other terms & conditions shall be as per the enclosed General Terms & Conditions (GTC) and the annexures thereto.
- e. Foreign suppliers shall quote in USD on Spot CFR FO basis. (Refer GTC clause no. 6.00 (i)) indicating freight component PMT included in quoted price separately and quoted price shall be loaded with applicable insurance, custom duty, GST & stamp duty to arrive at the delivered cost at designated port for evaluation. In case, supplier does not mention freight component then the value of taxable service in respect of ocean freight shall be deemed to be 10% of CIF value and applicable GST shall be loaded accordingly for evaluation purpose.
- f. For evaluation of bids in USD the following exchange rate shall be considered:
Indian Companies offering on High Sea Sales (HSS) basis- RBI reference rate.
Foreign bidders: RBI reference rate
- g. For payment to Indian Companies offering on HSS basis, the exchange rate as agreed shall be applicable.
- h. The applicable Insurance, Custom duty, GST, Stamp duty shall be added to Spot CFR FO price to arrive at the delivered cost at designated port for evaluation.
- i. Indian Companies offering on HSS basis shall nominate suitable vessel exclusively for NFL and shall comply with all the NIT/GTC conditions including clauses relating to inspection at load port.
- j. All the information, documents sought in the NIT must be uploaded by the bidders in website <https://nfl.etenders.in> and mandatory documents must be submitted physically in the tender box as detailed in clause no. 2.03 of GTC. If any clarification is required by NFL, the same shall be sought from the bidder by email/fax. The bidder shall be required to furnish clarification within stipulated time given by NFL in the mail.